

Highlights of Third Quarter 2007 Accomplishments

Yanni & Associates Investment Advisors, LLC

1. **New Clients:** Signed contracts with three new clients. Collectively now have signed contracts with ten different relationships. We now have clients located in the following states: Florida, Illinois, Maryland, Michigan, New York and Pennsylvania.
2. **Assets under management:** Assets continue to grow and are now over \$18 million. Most of the relationships are using Schwab Institutional as the custodian for a majority, if not all of their assets. Managing several different types of accounts including trusts, investment agency's, 401(k)s, 403(b)s, 529 Plans, corporate accounts, traditional IRAs, Roth IRAs, SIMPLE IRAs, and a charitable fund account.
3. **Office space:** Fully moved into new long-term four-office suite adjacent to Brandt School Road immediately off the Wexford 79 exit. Office is approximately three-quarters furnished. Furnishing of remainder of the office will take place over the next several months.

Upcoming Plans for Yanni & Associates Investment Advisors

1. **Assets under management:** Anticipated year-end assets under management are expected to be in the range of \$20-\$22 million.
2. **Website nearly operational:** Our website has been under construction and is nearly fully operational. It will be completed in the fourth quarter of 2007. You will be able to access it at:
www.yanniassociates.com
3. **Our family is expanding:** As we announced in our last quarterly newsletter, Tara is expecting for the second time and due in January of 2008. We are delighted to share with you that we will be having another daughter.

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