

Highlights of Second Quarter 2007 Accomplishments

Yanni & Associates Investment Advisors, LLC

1. **New Clients:** Signed contracts with two new clients. Collectively now have signed contracts with seven different relationships (verbal commitment from eighth). Currently in serious discussions with others.
2. **Assets under management:** Assets continue to grow and are now approximately \$16.5 million. Most of the relationships are using Schwab Institutional as the custodian for a majority, if not all of their assets. Managing several different types of accounts including trusts, investment agency's, 401(k)s, 403(b)s, 529 Plans, corporate accounts, traditional IRAs, Roth IRAs, and now a charitable fund account.
3. **New insurance policy:** Purchased \$2 million in coverage for Errors & Omissions Insurance (though not planning on using it).
4. **Secured long-term four-office suite:** This new office space is directly off the Wexford 79 exit. This will now serve as the Firm's permanent location for the next five years. The office furniture was purchased from the prior tenants and included desks, file cabinets, a visitor's couch, chairs, files and many more office supplies. The new address is listed below. Stop in sometime!

Upcoming plans for Yanni & Associates Investment Advisors

1. Anticipated year-end assets under management \$20-\$22 million.
2. Evaluation of additional software will continue on an ongoing basis.
3. Plans to have website yanniassociates.com completed within a few months.

On a personal note, Tara is now expecting our second child due in January. We're both naturally elated with this great news! I hope everyone is also enjoying their summer.

Matthew A. Yanni, CFA, CFP®
Principal & Chief Compliance Officer
Yanni & Associates Investment Advisors, LLC
2000 Corporate Drive; Suite 450
Wexford, PA 15090
724-940-0310 – office
724-612-5944 – cell
matt@yanniassociates.com

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